Q. (Reference 2017 GRA Volume I, page.1.2) Based on current rates, provide a table showing what Hydro's annual net loss/profit, return on rate base, and return on equity would be in 2018 and 2019 if the savings from off-island purchases were not placed in the deferral account.
A. Please refer to the revised CA-NLH-050, Attachment 1, which provides Hydro's annual net loss/profit, return on rate base, and return on equity in 2018 and 2019 if the savings from off-island purchases are not placed in the deferral account and existing rates remain in effect.

| Existing Rates |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No Deferral for Off-Island Purchases (\$000s) |  |  |  |  |  |  |
|  | Existing Rates ${ }^{1}$ | Forecast <br> Savings ${ }^{2}$ | Revised Existing Rates | Existing Rates ${ }^{1}$ | Forecast <br> Savings ${ }^{2}$ | Revised <br> Existing Rates |
|  | 2018 | 2018 | 2018 | 2019 | 2019 | 2019 |
| Revenue |  |  |  |  |  |  |
| Energy sales | 557,806 |  | 557,806 | 558,860 |  | 558,860 |
| Generation Demand Cost Recovery | 1,210 |  | 1,210 | 1,210 |  | 1,210 |
| CIAC Revenue | 1,945 |  | 1,945 | 1,760 |  | 1,760 |
| Other revenue | 879 |  | 879 | 900 |  | 900 |
| Total revenue | 561,840 | - | 561,840 | 562,730 | - | 562,730 |
| Expenses |  |  |  |  |  |  |
| Operating expenses | 141,825 |  | 141,825 | 144,781 |  | 144,781 |
| Other Income and expense | 5,647 |  | 5,647 | 5,063 |  | 5,063 |
| Foreign exchange | 2,157 |  | 2,157 | 2,157 |  | 2,157 |
| Fuels ${ }^{3}$ | 177,766 | $(40,454)$ | 137,312 | 177,455 | $(95,763)$ | 81,692 |
| LIL/LTA (Transmission costs) |  | 27,300 | 27,300 |  | 52,900 | 52,900 |
| Power purchases | 65,838 | 886 | 66,724 | 67,428 | 1,680 | 69,108 |
| Amortization | 85,045 |  | 85,045 | 90,667 |  | 90,667 |
| Accretion of asset retirement obligation | 362 |  | 362 | 364 |  | 364 |
| Interest ${ }^{4}$ | 93,907 | (69) | 93,838 | 97,824 | (452) | 97,372 |
| Total expenses | 572,547 | $(12,337)$ | 560,210 | 585,739 | $(41,635)$ | 544,104 |
| Net income (loss) before compliance adjustments | $(10,707)$ | 12,337 | 1,630 | $(23,009)$ | 41,635 | 18,626 |
| Compliance Adjustments | - |  |  | - |  |  |
| Net Income (loss) after compliance adjustments | $(10,707)$ | 12,337 | 1,630 | $(23,009)$ | 41,635 | 18,626 |
| Unadjusted return on regulated equity | $(10,707)$ |  | 1,630 | $(23,009)$ |  | 18,626 |
| add: Cost of service exclusions | 5,041 |  | 5,041 | 5,451 |  | 5,451 |
| Regulated Interest | 92,385 | (69) | 92,315 | 95,854 | (452) | 95,402 |
| Return on rate base | 86,719 | (69) | 98,986 | 78,296 | (452) | 119,479 |
| Average rate base | 2,259,681 |  | 2,259,681 | 2,361,995 |  | 2,361,995 |
| Rate of return on rate base | 3.84\% |  | 4.38\% | 3.31\% |  | 5.06\% |
| Range of Return on Rate Base ( $+/-20 \mathrm{bps}$ ) | 6.41\%-6.81\% |  | 6.41\% - 6.81\% | 6.41\%-6.81\% |  | 6.41\%-6.81\% |
| Return on Equity ${ }^{5}$ | -1.4\% |  | 1.6\% | -4.5\% |  | 5.6\% |
| ${ }^{1}$ Please refer to Volume 1, Chapter 4, Schedule 4-III, Page 1 of 1. |  |  |  |  |  |  |
| ${ }^{2}$ Please see Hydro's response to NP-NLH-115 Attachment for estimated quantities off-island energy, cost of energy deliveries, and operating costs for using the LIL/LTA to bring the energy to the island. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| $(388.15 / 618) \times 64.41 \times 1000=(40,454)$ and for $2019(918.83 / 618) \times 64.41 \times 1000=(95,763)$. |  |  |  |  |  |  |
| ${ }^{4}$ Estimated interest savings from a reduction in the balance of promissory notes. |  |  |  |  |  |  |
| ${ }^{5}$ In Order No.P.U. 49(2016) the Board approved a Return on Equity of 8.50\%. |  |  |  |  |  |  |

